### Mini Guide to the World Cup

## The Host Cities and Their Attractions

### Manaus
- **City's Highlights:**
  - Meeting of the Waters
  - Amazonas Theater
  - Amazon Museum
  - CIGS Zoo

- **Amazonia Arena**
  - Max. Capacity: 42,000

### Cuiabá
- **City's Highlights:**
  - Historic center
  - Museum of Indigenous Peoples
  - Center of South America
  - Bom Despacho Church

- **Pantanal Arena**
  - Max. Capacity: 43,000

### Brasília
- **City's Highlights:**
  - Monumental Axis
  - National Congress
  - Paranoá Lake
  - Alvorada Palace

- **National Stadium**
  - Max. Capacity: 70,000

### São Paulo
- **City's Highlights:**
  - São Paulo Arts Museum
  - Portuguese Language Museum
  - Modern Art Museum (MAM)
  - Municipal Market

- **São Paulo Arena**
  - Max. Capacity: 66,000

### Curitiba
- **City's Highlights:**
  - Botanical Garden
  - Wine Opera House
  - Oscar Niemeyer Museum
  - Historic center

- **Beixeda Arena**
  - Max. Capacity: 41,500

### Porto Alegre
- **City's Highlights:**
  - Iberê Camargo Foundation
  - Farroupilha Park
  - Historic center
  - Moinhos de Vento Park

- **Beira-Rio Stadium**
  - Max. Capacity: 50,000
The World Cup 2014 will not simply be an opportunity to see the greatest international stars of football and exciting matches, it will also be a unique opportunity to travel around Brazil and discover its many touristic sites and its cultural richness.

<table>
<thead>
<tr>
<th>City</th>
<th>Highlights</th>
<th>Arena Name</th>
<th>Max. Capacity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fortaleza</td>
<td>Sea Drogon Cultural Center; Futuro Beach; Inacema Beach; Central Market;</td>
<td>Castelão Arena</td>
<td>65,000</td>
</tr>
<tr>
<td>Natal</td>
<td>Ponta Negra Beach Historic center; Three Kings Fort; Buzios beach;</td>
<td>Dunes Arena</td>
<td>45,000</td>
</tr>
<tr>
<td>Recife</td>
<td>Old Recife; Boa-vagem beach; Cinco Pontas Fort; Santo Agostinho Cape</td>
<td>Pernambuco Arena</td>
<td>44,000</td>
</tr>
<tr>
<td>Salvador</td>
<td>Pelourinho; São Bento Monastery; São Marcelo Fort; Barra beach;</td>
<td>Fonte Nova Arena</td>
<td>56,000</td>
</tr>
<tr>
<td>Belo Horizonte</td>
<td>Pampulha complex; Central market; Liberty square; Palace of the arts;</td>
<td>Mineirão Stadium</td>
<td>62,500</td>
</tr>
<tr>
<td>Rio de Janeiro</td>
<td>Copacabana beach; Sugar Loaf; Ipanema beach;</td>
<td>Maracanã Stadium</td>
<td>77,000</td>
</tr>
</tbody>
</table>
Beyond imagination

Fun facts about Brazilian Football

In ancient times...
- Football was brought to Brazil in 1894 by Charles Miller, a Brazilian with British parents, after he learned in England.
- The oldest football team in Brazil is Sport Club Rio Grande, founded in July 19, 1900. For that reason, July 19 is the celebrated as the “Day of Football” in Brazil.
- The first stadium built in Brazil was actually a velodrome! It existed since 1875 and was meant for cycling, until a rich family decided to adapt it into a football stadium in 1902.
- The first match played at night in Brazil was in 1926, in Rio de Janeiro. The teams enjoyed a full moon and used the lights of trains to illuminate the pitch.
- The oldest stadium of Brazil that is still in use is the Laranjeiras, in Rio de Janeiro, built in 1919.
- The first trophy won by Brazil’s national team was the Roca Cup, against Argentina, in 1914.

The Brazilian Football Championship:
- The first edition of the official Brazilian Championship was in 1971, which was won by Atlético Mineiro.
- The worst public of a match of the Brazilian Championship was of 53 people, in 1997, when Juventude played Portuguesa.
- The largest public in the history of the tournament was of 155,523, in 1983, in a match between Flamengo and Santos, at the Maracanã.
- Two teams have the largest number of titles of the Brazilian Championship, Flamengo and São Paulo, each one with six trophies.

Pelé, the best player of history

In 1958, Brazil won the World Cup for the first time
Brazilian stadiums:
- Brazil has, officially, 200 stadiums, being 30 with a capacity larger than 30,000 people.
- The largest stadium of Brazil is the Maracanã, in Rio de Janeiro, with a current capacity of 77,000 people.
- The smallest official stadium of Brazil is the Eugênio Menegelli, in the state of Espírito Santo, with a maximum capacity of 1,500 people.

Ten facts about Brazil in the World Cup:
1. Brazil is the only team to have participated in all of the World Cups, and also the one who won most titles: 5.
2. The worst position the Brazilian team had in all times was 14th, in the 1934 World Cup.
3. The first World Cup in which the players wore numbers in the back of their shirts was in 1950, in Brazil.
4. The player that played the most for Brazil in World Cups is Cafu, with 20 matches.
5. It wasn't until the World Cup of 1954 that Brazil started wearing its traditional yellow shirt. Before that, the uniform was white.
6. In the 1970 World Cup, the forward Jairzinho scored a goal in every match of the tournament.
7. The largest public in the history of Brazilian football was the final of the 1950 World Cup, in Maracanã (Rio de Janeiro), when 199,854 watched Brazil loose to Uruguay.
8. The largest score of Brazil in a World Cup was 7x1 against Sweden, in 1950.
9. Ronaldo is the player who scored most goals in the history of the World Cup: 15, in four tournaments.
10. The youngest player to score in a World Cup match was Pelé, in 1958, when he was only 17.

The World Cup and its funny stories:
- In the World Cup of 1938, the Brazilian player Leônidas scored a goal barefoot! He lost his right shoe in a dispute, but decided not to stop and ended up scoring anyway.
- In 1962, during a match between Brazil and England for the World Cup, the pitch had a unique invader: a dog. The animal caused the match to stop for 5 minutes, because no one succeeded in catching it.
- In the World Cup of 1962, in Chile, the night before facing the hosts of the tournament, the Brazilian team ate only sandwiches. They were afraid that the hotel staff would sabotage their food!
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THE IMPORTANCE OF PORTUGUESE LANGUAGE
IN CEMENTING PAK-BRAZIL TRADE AND CULTURAL TIES

Text by: Muhammad Mumtaz - Portuguese Language Student at the Embassy

Brazil’s emerging economy, its inspired education system, remarkable surge in its services sector, and its cultural diversity persuaded and encouraged the international community to establish and strengthen their relations with Brazil. The Federative Republic of Brazil is the largest country in South America, which covers 47% of the continent. It is the 5th largest territory and the 6th biggest economy of the world. Brazil’s total trade with the world has reached 482 billion US$, in 2012.

The relationship of Brazil and Pakistan were established in 1952 with the functioning of Brazilian embassy in Pakistan. Both countries enjoy good relationship based on mutual trust and respect, and are moving forward with bilateral cooperation in trade, education, energy, agriculture, and defense.

As it is known fact that language is a medium of social and business interact specific to each culture passed down as legacy from one generation to the other to give identity and pride with a sense of belonging to a community or even a nation that maintains distinct culture. In a multicultural-world, the dominant language in the majority group becomes the social and trade interact with rest of the world. The importance of Portuguese as the language of trade, finance, and technology has grown into a development strategy in the 21st century, with the increasing recognition of its importance starting in the late 1990s.

A recent survey of over 8,000 businesses, released by the British Chambers of Commerce suggests that providing firms with more training in foreign languages, and increasing their exposure to international companies would encourage more business owners to export. Economic growth relies upon knowledge of other languages and that is an important skill for exporters. 61% of non-exporters who are likely to consider trading internationally believe

Portuguese Students in their graduation
lack of language skills as a barrier in doing so.

Majority of the businessmen in Pakistan are small entrepreneurs; they face communication problems while visiting Brazil. By developing proficiency in Portuguese language, these businessmen can learn and benefit from the successful business strategies of Brazil. Other barriers can be removed if businessmen-to-businessmen contacts are made in wake of strengthening ties between the two countries. Likewise, education is another important area where Portuguese language has a main role to play.

The education system of Brazil is ranked as the top-most educational system of the world where Portuguese is the medium of instruction. International students need to learn Portuguese if they study in Brazil. It is believed that learning a foreign language open new horizons. As such, it improves people’s cognitive ability and intelligence. Perhaps, that was the initiative which urged German philosopher Johann Wolfgang von Goethe to learn foreign languages by stating, “He, who does not know foreign languages, knows nothing of his own”.

Brazil is famous for its diverse culture, traditions and deep-rooted civilization. By learning the Portuguese as a language, one can easily understand the rich culture of Brazil. Brazil has taken practical steps by introducing cultural activities at the Embassy of Brazil in Islamabad that are meant to learn and understand the languages of other sides and to promote each other's cultures.

Brazil is devoted to expand strong and long lasting ties with Pakistan, and in order to maximise existing relations, the Embassy of Brazil in Pakistan has taken many unique initiatives, one of which is to offer Portuguese language course to Pakistanis without any expenses. The result has been very powerful with large number of enrolments in the course by students, civil servants, businessmen, and other members of local community. It is now clear to a large number of Pakistani communities that Portuguese is a fast-growing international language and without learning this, international business, trade or even education would be hard. The Embassy of Brazil in Islamabad may also start language program at its regional offices keeping in view its growing success.

I also propose learning of Portuguese language to all students, business community, all policy makers and top administrative officers so that they can communicate effectively while exchanging and sharing their view points with Brazilian counterparts. I suggest that the Government of Pakistan should send considerable number of manpower to Brazil for training and sharing bilateral issues. Being a student of Portuguese language since September 2012, I can safely rank the Embassy of Brazil in Islamabad as a learning hub with its highest friendly environment, well-versed staff, and highly motivated teachers. One among others is Patricia Cassolatto, who is awfully outstanding in her professional methods, conduct, and teaching the most difficult language with very easy techniques. In reality, it is her motivations and her way of presenting Brazil as State that made me curious, ultimately resulting in writing about Brazil. May Pak-Brazil relations live long.

Paquistão-Brazil Friendship Zindabad

The writer is Public Policy student and attached with National Defence University Islamabad.
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Brazilian Music Group Patubatê amazed Islamabad with their incredible performances. They spent a whole weekend in the Pakistani capital, and played for different kinds of publics, providing an unforgettable musical and visual experience to all involved.

In the hands of musicians Fred Magalhães, Fernando Mazoni, Felipe Fiuza, Pablo Maia and the DJ Leandronik, scrap is not junk; it is music, since Patubatê uses raw and recyclable materials to build their musical instruments. Innovative sounds and a catching energy are extracted from cans, buckets, large barrels and even parts of automobiles.

Created in 1999, in the Brazilian capital, Brasília, Patubatê is highly influenced by Stomp, the Blue Man Group and Hermeto Pascoal, uniting creativity with the valorization of Brazilian rhythms such as Maracatu, Samba, Funk, Afro, Frevo, Baiao, among others. The group has already performed in many different countries, such as USA, Spain, Portugal, Poland, China, Kenya, Botswana and Gabon, and is in South Asia for the first time.

They first performed at Serena hotel, for a big crowd that also had the pleasure of tasting different dishes of the Brazilian gastronomy. On their second day, Patubatê gave a workshop for children with collaboration
with the NGO Lettuce Bee Kids and Mashal Model School, which work with garbage picker children in Islamabad.

More than 60 children got together in the Embassy for a musical gathering. They started by playing with the colorful barrels that are used by the band on their shows, the children watched an exclusive performance and were called on the stage to play with the musicians. After savoring a delicious lunch, the musicians taught the children how to make music out of scrap that were brought by them. Empty bottles, boxes and other kinds of recycle materials were used to help children express all their musical creativity. At the end, the musicians showed the children how to play capoeira, a Brazilian form of martial art that mixes music and dance.

In Brazil, they also develop a work with garbage pickers, in collaboration with the NGO WWF. According to the band producer, Ms. Priscila Araujo, the workshop in Islamabad was the most intense experience they have had working with children, and hope this workshop could influence to develop their musical talents. Mr. Fred Magalhães, one of the musicians, said it was extremely touching to have done this cultural exchange with the children and that they also learned a lot with the kids.

On their last performance, Patubatê played for a thrilling crowd at PNCA. By the end of the concert, a surprise. Pakistani Sufi Music Group, headed by Wahid Baksh, who was at the audience, was invited by the Brazilian Group to join them on stage and perform a Pakistani Folk song accompanied by Brazilian rhythms. The result of this was an excited audience, who later was called on the stage, to play and dance along with the Brazilian musicians - an unforgettable experience for everyone. In the end, many people described the concert as the best show that has even taken place in Islamabad.

The Brazilian Embassy is proud to share this kind of innovative and exciting part of the Brazilian culture with the Pakistani audience.
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In February 8th, 1968, after a visit of the Brazilian Foreign Minister to Islamabad, Brazil and Pakistan established a Cultural Agreement, the first bilateral treaty signed between the two countries. This first treaty aimed at strengthening the collaboration in the fields of culture, arts and sciences, so as to reinforce the friendly ties between Pakistanis and Brazilians. The Cultural Agreement marked, then, the starting point of cultural links that have been growing even stronger in the past few years.
The cultural activities of Brazil in Pakistan started in that same year of 1968, in March. On the 22nd and 25th of that month, a young pianist from Brazil visited Pakistan and performed in Rawalpindi, in what was called by critics of the time as the only musical happening worth noticing in Pakistan in many years. This young artist was Nelson Freire, the same who would later be among the greatest pianists of the 20th century, according to the critique. A documentary about the life and the career of this music genius was showed this year in Islamabad, during the II Exhibition of Brazilian Documentaries in Pakistan.

Nelson Freire, in this sense, can be considered as a symbol of the longstanding and growingly strong cultural exchange that links Brazilians and Pakistanis. The numerous cultural activities of the Brazilian Embassy in Islamabad, such as cinema festivals, piano recitals, percussion concerts, photography and painting exhibitions, are evidence that the historic relationship between Brazil and Pakistan is being increasingly intensified. This intense cultural exchange is also a testimony to the value that both countries give to strengthening the ties that link their peoples together in order to maintain meaningful political relations.
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BRAZIL: A GLOBAL PLAYER IN TRADE

From a rising regional power, Brazil has become a major international player. Brazil has enlarged its diplomacy, been more active in international fora and more attentive to other countries’ problems and needs, especially in the developing world. This rise is also very present in the field of economic relations, with Pakistan also.

In 2012, Brazil total trade with the world has reached 465 billion US dollars. Exports reached 242 billion and imports reached 223 billion US dollars. Brazil is the largest commercial partner of Pakistan in Latin America, and our balance of commerce reached is almost 284 million US dollars, in 2012. Pakistan’s exports to Brazil increased by more than 100% from the year 2009 to 2012 i.e. from 44 million US dollars to 92 million US dollars in 2012. Major Brazilian exports to Pakistan include cotton, fuel pumps, plastic, iron and steel, tobacco, pulp, etc. Major Brazilian imports from Pakistan include textile items, surgical items, soccer balls, manicure instruments, and more.

There is plenty of room for improvement and strengthening of the commercial bilateral ties between two countries. Brazil is a highly industrialized country with experience in many fields, and, for also being a tropical and semi-tropical country, as Pakistan, we can share our expertise in many areas. For instance, Brazilian agricultural machines are of great quality and would easily adapt to Pakistani landscape. Furthermore, Brazil has a very successful energy plan, based on hydropower and biofuels, which could also work in Pakistan.

Brazil is also one of the biggest destinations for investments, being one of the countries that attracted more foreign direct investment of the last decade. Not only our industrial sector is booming; but also our private equity, telecommunications, tourism, civil construction and biotechnology sectors are offering great revenues for investors. Pakistan could also be a part of this movement, and profit from the Brazilian development.

Therefore, take a moment of your time and access www.brasilglobalnet.gov.br register yourself and become a member and a player of the biggest database available in Brazil involving international trading companies, market studies and information’s on fairs, Brazilian companies and trade offers. This website is absolutely free of charge and managed by the Brazilian Foreign Ministry.

In 2012-2013, two major developments took place in our economic relations. In 2013, the two countries agreed on a certificate for Brazil to export bovine genetic material to Pakistan, and Islamabad received the visit of Mr. Ricardo Santin, Vice-President of the Brazilian Poultry Association, bridging this gap between the two countries.
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The Vice-President and Market Director of the Brazilian Poultry Association, Mr. Ricardo Santin, gave a presentation on the Brazilian Poultry Industry and how to build partnerships around the world on Thursday, February 28th, at the Embassy of Brazil in Islamabad. More than 60 guests attended the event including businesspeople, journalists and officials. Mr. Santin is also Vice-President of the International Poultry Council.

Brazil is the world’s largest exporter of poultry, selling abroad more than 4 million tons of poultry per year, and the world’s largest exporter of halal poultry (1.8 million tons per year). Among the top 5 biggest poultry production companies three are Brazilians.

The main destination of Brazilian poultry products are Saudi Arabia, European Union, Japan, Hong Kong, United Arab Emirates, China, South Africa, Egypt, Kuwait and Iraq, among others. Mr. Santin stressed that the poultry production in Brazil is in accordance with halal procedures and there are three halal certification organizations in the country. Some of the companies, he added, produce exclusively for Muslim countries.

The Brazilian poultry industry is among the best in the world, due to high technology equipments, methods, investment on research, high standards of sanitary control, animal health and animal welfare. Food Safety and environmental responsibility are key issues for the Brazilian poultry industry. Mr. Ricardo Santin mentioned that Brazil has the best quality standards in the world and that the production of poultry is done in a sustainable way, not using resources from environmentally protected area.
One of the key of the success of the Brazilian Poultry Industry is its integrated production system. The whole chain of production in Brazil in connected, benefiting the small producer and everyone involved in the process. In addition to that, Brazil has great weather conditions, water resources, large grain production and skilled labor.

Mr. Ricardo Santin argued there are many aspects that could be explored on association with Brazilian poultry companies. During the last decade, Brazil has helped emerging economies meet the growing demand for poultry meat. Asian countries have been benefiting also by having access to new technologies and new products, generating complementarities between Asian and Brazilian producers. The Brazilian philosophy is to never threat local producers, but rather cooperate with them, creating synergies in terms of products and helping to fulfill unattended demands.

To finish, Mr. Ricardo Santin invited all participants to take part of the International Poultry Show and the 23rd Brazilian Poultry Conference that will take place in São Paulo-Brazil from August 27 to August 19, 2013. On these events, all the links of the poultry production chain will be represented, from farming to branding. It will be an unique opportunity to meet with representatives of the sector.

The Pakistani market is still closed for the Brazilian Poultry, but negotiations on the approval of an Animal Sanitary Certificate are well advanced. While in Pakistan Mr. Ricardo Santin will also have meetings with Pakistani businesspeople interested in knowing more about this top Brazilian Sector.
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# Trade Outlook

## Major Trading Partners of Brazil in 2012

<table>
<thead>
<tr>
<th>Countries</th>
<th>Billion US $</th>
</tr>
</thead>
<tbody>
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<td>China</td>
<td>75</td>
</tr>
<tr>
<td>United States</td>
<td>59</td>
</tr>
<tr>
<td>Argentina</td>
<td>34</td>
</tr>
<tr>
<td>Germany</td>
<td>21</td>
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<tr>
<td>Netherlands</td>
<td>18</td>
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<td>Japan</td>
<td>16</td>
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<tr>
<td>South Korea</td>
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<tr>
<td>Italy</td>
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<tr>
<td>India</td>
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<td>Mexico</td>
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<td>France</td>
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<tr>
<td>Nigeria</td>
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<td>Chile</td>
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<tr>
<td>United Kingdom</td>
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</tr>
<tr>
<td>Others</td>
<td>160</td>
</tr>
</tbody>
</table>

Total Volume: 466
Major Brazilian Exports to the World in 2012

During the year 2012, total export of Brazil to the world reached up to the worth of 242 billion US $.

<table>
<thead>
<tr>
<th>Products</th>
<th>Billion US $</th>
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<td>Ores and Mineral</td>
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</tr>
<tr>
<td>Oil and Fuel</td>
<td>27</td>
</tr>
<tr>
<td>Soybeans etc.</td>
<td>18</td>
</tr>
<tr>
<td>Machinery, Boilers, etc.</td>
<td>14</td>
</tr>
<tr>
<td>Meat &amp; Edibles</td>
<td>13.7</td>
</tr>
<tr>
<td>Sugar &amp; Sugar Confectionary</td>
<td>13</td>
</tr>
<tr>
<td>Vehicles Other than railways etc.</td>
<td>12.5</td>
</tr>
<tr>
<td>Iron &amp; Steel</td>
<td>10.7</td>
</tr>
<tr>
<td>Wastes of food industry, animal fodder</td>
<td>6.9</td>
</tr>
<tr>
<td>Cereals</td>
<td>6.5</td>
</tr>
<tr>
<td>Coffee, tea, Spices</td>
<td>6</td>
</tr>
<tr>
<td>Aircraft, and parts thereof</td>
<td>5.2</td>
</tr>
<tr>
<td>Others products</td>
<td>75.5</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>242</strong></td>
</tr>
</tbody>
</table>
Major Brazilian Imports from the world in 2012

Brazil has imported worth of 223 billion US $ during the year 2012.

<table>
<thead>
<tr>
<th>Products</th>
<th>Billion US $</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fuels, Oil and Lubricants</td>
<td>4.0</td>
</tr>
<tr>
<td>Machinery- Data processing units, turbines</td>
<td>3.5</td>
</tr>
<tr>
<td>Electrical and Electronics Equipment</td>
<td>25.4</td>
</tr>
<tr>
<td>Motor Vehicles and parts</td>
<td>21.3</td>
</tr>
<tr>
<td>Organic Chemicals</td>
<td>10.0</td>
</tr>
<tr>
<td>Fertilizers</td>
<td>8.5</td>
</tr>
<tr>
<td>Plastics &amp; Works</td>
<td>8.0</td>
</tr>
<tr>
<td>Pharmaceutical Products</td>
<td>6.8</td>
</tr>
<tr>
<td>Optical and Precision Equipment</td>
<td>6.4</td>
</tr>
<tr>
<td>Rubber and works</td>
<td>4.5</td>
</tr>
<tr>
<td>Miscellaneous chemical products</td>
<td>4.0</td>
</tr>
<tr>
<td>Articles of iron or steel</td>
<td>4.0</td>
</tr>
<tr>
<td>Others</td>
<td>4.9</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>223</strong></td>
</tr>
</tbody>
</table>
Brazil Exports to Pakistan

Brazil is the major trading partner among all the Latin American countries. The volume of trade remained around 284 million US $ in 2012.

<table>
<thead>
<tr>
<th>Products</th>
<th>Million US $</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cotton</td>
<td>113</td>
</tr>
<tr>
<td>Machinery, boilers, etc</td>
<td>15</td>
</tr>
<tr>
<td>Plastics &amp; articles thereof</td>
<td>12.7</td>
</tr>
<tr>
<td>Soya-bean oil &amp; its fractions</td>
<td>16</td>
</tr>
<tr>
<td>Iron and Steel</td>
<td>10</td>
</tr>
<tr>
<td>Paper &amp; paperboard</td>
<td>8</td>
</tr>
<tr>
<td>Tobacco</td>
<td>5</td>
</tr>
<tr>
<td>Pepper</td>
<td>3.3</td>
</tr>
<tr>
<td>Rubber and articles thereof</td>
<td>2.2</td>
</tr>
<tr>
<td>Others</td>
<td>6.3</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>192</strong></td>
</tr>
</tbody>
</table>
Brazil's Imports from Pakistan

During the year 2012, Brazil has imported worth of 92 million US $ goods from Pakistan.

<table>
<thead>
<tr>
<th>Products</th>
<th>Million US $</th>
</tr>
</thead>
<tbody>
<tr>
<td>Textile Made Ups (Apparels, Home text, cotton Yarn)</td>
<td>53.1</td>
</tr>
<tr>
<td>Soccer Balls</td>
<td>9.7</td>
</tr>
<tr>
<td>Medical and Surgical Instruments</td>
<td>7</td>
</tr>
<tr>
<td>Muilage &amp; thickeners derived from locust beans or guar seeds</td>
<td>5</td>
</tr>
<tr>
<td>Articles of leather</td>
<td>4</td>
</tr>
<tr>
<td>Manicure and pedicure article and Scissors</td>
<td>4</td>
</tr>
<tr>
<td>Ball Points Pens, Pencils and Crayons</td>
<td>2.5</td>
</tr>
<tr>
<td>Others</td>
<td>7.4</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>92.3</strong></td>
</tr>
</tbody>
</table>
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Embassy of Brazil (Islamabad)
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Tel : (051) 2287189-95, Fax : (051) 2287199
E-mail : braziilembassy@nayatel.pk, commercial@embassyofbrazil.com.pk, tradebrazil@nayatel.pk

Commercial Section
Helena Lobato da Jornada
(Third Secretary)
Mr. Farooq Arshid
(Commercial Officer)
Mr. Muhammad Yasin
(Commercial Officer)
Mr. Yasir Ali Shah
(Commercial Officer)

Honorary Consulates Offices of Brazil in Pakistan

LAHORE
Mr. Ijaz Ahmed Chaudary
2nd Floor, Sunlight Building
5-Bank Square, The Mall-Lahore.
Tel : (042) 7354591 & 735 8777,
Fax : (042) 7235100
E-mail : ijaz_ahmed_chaudary@yahoo.com

KARACHI
Mr. Adil K Jaffer
113-A, Sindh Muslim Housing Society,
Shahrah e Faisal, P.O.Box 7482, Karachi.
Tel : (021) 34553063 & 34556084,
Fax : (021) 34550597
E-mail : directors@ajcl.net

PESHAWAR
Mr. Amer Faruque
1st Floor, Betani Arcade,
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E-mail : brazilembassy@nayatel.pk, commercial@embassyofbrazil.com.pk, tradebrazil@nayatel.pk

Helena Lobato da Jornada (Third Secretary)
Mr. Farooq Arshid (Commercial Officer)
Mr. Muhammad Yasin (Commercial Officer)
Mr. Yasir Ali Shah (Commercial Officer)

Honorary Consulates Offices of Brazil in Pakistan

LAHORE
Mr. Ijaz Ahmed Chaudary
2nd Floor, Sunlight Building
S-Bank Square, The Mall-Lahore.
Tel : (042) 7354931 & 735 8777,
Fax : (042) 7235100
E-mail : ijaz.ahmed chaudary@yahoo.com

KARACHI
Mr. Adil K Jaffer
113-A, Sindh Muslim Housing Society,
Shahrah E Faisal, P.O.Box 7482, Karachi.
Tel : (021) 34530536 & 34556084,
Fax : (021) 34550597
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PESHAWAR
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